

## **2014 Investor Meeting**

### **Our Mission**



East Oakland Youth Development Center Oakland, CA

Our mission is to advance economic justice and opportunity by partnering with organizations that provide access to capital for low income people and communities.

## **Our Stories**

### Investing in Educational Equity

Greater Heights Academy Flint, MI





### **Building Healthy Communities**

Pioneer Community Hospital Stuart,VA





### **Advancing Affordable Housing**

WHEDCo Bronx, NY

### **Supporting Small Business**

Murphy's Market San Diego, CA



## **Our Stories**

### Fostering Economic Empowerment Abroad

Global Partnerships Latin America & Caribbean



# **Our Lending Program**

### Lending

- For FY 2014 we project to originate \$7.5 million in loans to high-impact borrowers.
- Our loan portfolio has more than doubled from \$8.6 million (12/31/2006) to \$18.2 million (12/31/2013).
- We have built 37 lending partnerships (35 with certified CDFIs).

### **Serving Borrowers**

- Currently 78% of borrowers are nonprofit organizations and 22% are double bottom line businesses.
- 100% of borrowers create benefits for or provide services to low income individuals and families.
- 72% of projects are located in low income census tracts.

# **Our Accomplishments**

### Members

- Sisters of the Precious Blood of Dayton, OH joined PCG as a new Permanent Member in September 2013.
- Congregation of St. Joseph of Cleveland, OH transitioned from Term Member to Permanent Member in March 2014.

### **CARS** Rating

- Achieved AAA2+ rating under the CDFI Assessment Rating Systems (CARS) an improved rating from 2010
  - AAA = best IMPACT rating
  - 2 = second best FINANCIAL rating
  - + = designation of significant work in PUBLIC POLICY
- Annual review for FYE 2013 designated PCG as stable for financial and impact performance.

### **CDFI Fund Grant Awards**

- Awarded \$100,000 technical assistance grant from the U.S. Department of Treasury's CDFI Fund in Sept 2013.
- Awarded a \$1 million grant from the U.S. Department of Treasury's CDFI Fund in Fall 2014.





I 1,400 students received high quality education



460 jobs created or maintained



135,650 patients received affordable health care



I,530 affordable housing units constructed, rehabilitated, or preserved



 $\sim$  33.9 million micro-entrepreneurs served

#### Arizona (3)

Hopi Credit Association (Keams Canyon) Comite de Bien Estar (San Luis) Navajo Partnership for Housing (St. Michaels)

#### Arkansas (2)

Sheridan Heights Apartments (Little Rock) Delta Memorial Hospital (Dumas)

#### California (6)

Key Community Housing (Alhambra) MIND Institute (Costa Mesa) Lifelong Medical Care (Berkeley) Community Housing Works (Azusa) East Oakland Youth Development Center (Oakland) Murphy's Market (San Diego)

#### Colorado (1) Colorado Early Springs College (Denver)

#### Delaware (3)

Dover Interfaith (Dover) La Red Health Center (Georgetown) First State Montessori Academy (Wilmington)

#### Florida (2)

Tampa Bay CDC (Tampa) Telesis (Bradenton)

#### Georgia (2)

Cooperative Resources Center (Atlanta) Cooperative Coffee (Americus)

#### Illinois (6)

Chicago Avenues to Independence Common Ground **LEARN Charter School** Oakwood Blvd CDC Urban Green

#### Indiana (3)

Anderson Preparatory Academy (Anderson) Deer Run Apartments (Lawrenceburg) Washington St. Senior Residences (Kokomo)

#### Louisiana (3)

Clearview Estates (Lutcher) Clear Head Learning Center (New Orleans) South Broad Community Health Center (New Orleans)

### Maryland (5)

Montgomery Housing Partnership (Takoma Park) **Baltimore** St. Ambrose Housing Aid Center Memorial Apartments People's Community Health Center TuT's Place

#### Massachusetts (1)

Neighborhoods of Affordable Housing (Boston)

#### Michigan (4)

SW Housing Solutions (Detroit) Auburn Invest. Fund (Detroit) Greater Heights Academy (Flint) Heartfelt Impressions Learning Center (Rochester)

#### Minnesota (8)

Neighborhood Development Corporation (St. Paul) Minneapolis Lessie Bates Davis House (East St. Louis) Northcountry Cooperative Development Fund Seward Square Cooperative WISE Charter School Lincoln International Charter School Excell Academy Global Academy

### (2002-present)

**Our Borrowers** 

Mississippi (1) Carpenter Estates (Greenwood)

Missouri (2) Gateway Science Academy (St. Louis) Wyman Center (Eureka)

New Hampshire (2) Exeter River Manufactured Housing Cooperative (Exeter)

#### New Jersey (2) Granny's Child Care (Vineland)

Leaguers Inc. (Newark)

New Mexico (1) Navajo (Gallup)

#### New York (6)

Grevston Foundation (Yonkers) Interfaith Council for Action (Ossining) RHDFC (Rochester) Sea to Table (Brooklyn) YWCA (White Plains) Whedco (Bronx)

#### North Carolina (1) Self Help Ventures Fund (Durham)

#### Ohio (4)

Northeast NDC (Cleveland) ACENet Ventures (Athens) Foundation for the Challenged (Dublin) Lofts At Hoover (Dayton)

Oregon (1) Proud Ground (Portland)

#### Pennsylvania (4) Childspace (Philadelphia) Spectrum Health Center (Philadelphia) TCB Central PA (York/Lancaster)

#### Texas (3)

Merced Housing (San Antonio) El Puente CDC (El Paso) Central Dallas CDC (Dallas)

Utah (1) Rural Collaborative (Park City)

Vermont (3) Burlington **Champlain Housing Trust** Hartland Group Twin Pines Housing Trust (White River)

#### Virginia (7)

Arlington Partnership for Affordable Housing (Arlington) CCDC Fox Hill (Hampton) One Partner (Duffield) Buchanan Gardens (Arlington) Suburbia Fairfax (Fairfax) Pioneer Health (Stuart) Savoy Apartments (Norfolk)

Washington (1) Seattle Washington Assistive Technology Fund

Washington D.C. (10) CentroNia Bates Street Tenant Cooperative 1106 Columbia Road Social Enterprise Alliance Bethany, Inc. Wheeler Creek CDC Randle Heights Tenant Association First Book Father & Sons LLC E.L. Haynes Public Charter School

#### West Virginia (1) Appalachian by Design (Lewisburg)

#### Wisconsin (15)

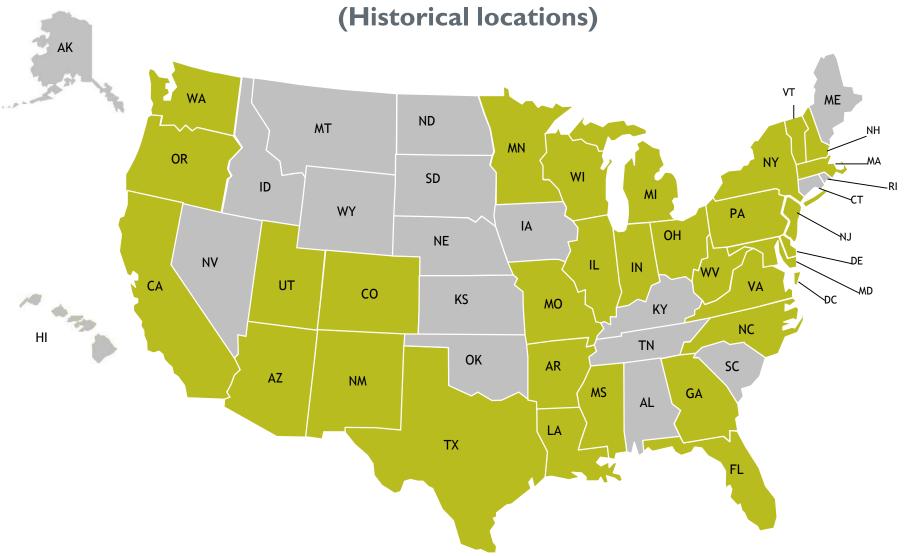
SWCAP (Dodgeville) Western Dairyland (Eau Claire) Habitat for Humanity (Oshkosh) Couleecap (Westby) Madison Family Centers Inc. **Omega School** Milwaukee Jo's Day Care Legacy Midwest **Redevelopment Corporation** Parklawn Assembly of God Church **Riverwest Investment** Cooperative Greater Mt. Sinai Church **Riverwest Artists Association** United Methodist Children's Services Jewish Family Services Housing Council for the Spanish Speaking

#### International (13)

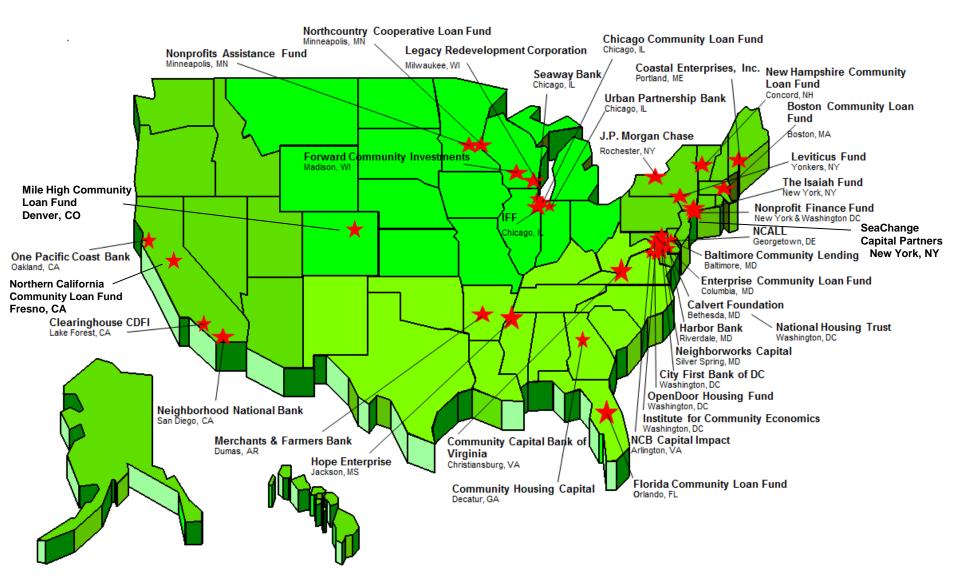
Equal Exchange Pro Mujer SosteNica **EcoLogic Finance** DWM Katalysis Bootstrap Fund Shared Interest **Global Partnerships** NICA Fund Root Capital E+Co Sustainable Harvest Microvest

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## **Our Borrowers**







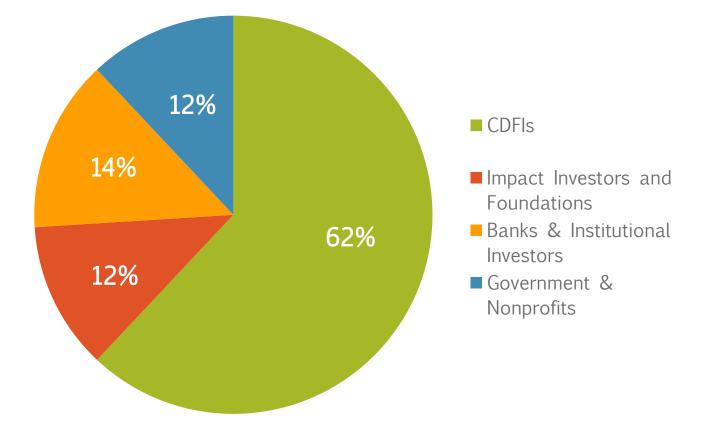
# **Our Newest Initiative: CapNexus**



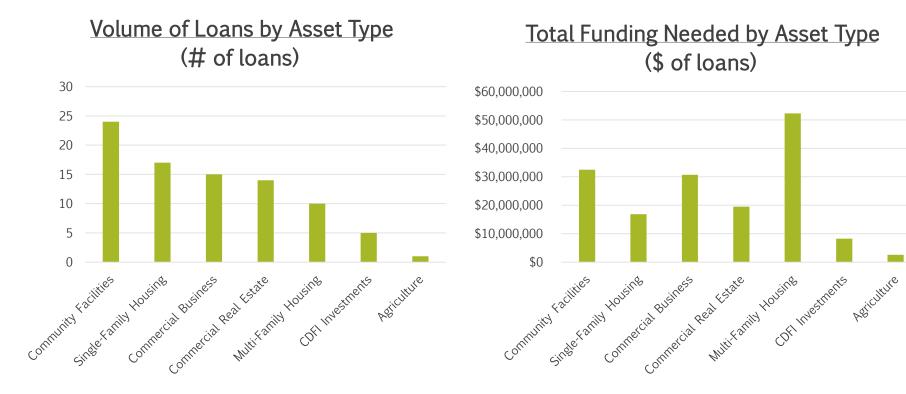
# **Community Meets Capital**

CapNexus is an online tool to match project or funding needs to the best available resources Deals Users 

# Who Is Using CapNexus?



## What Do Users Post?

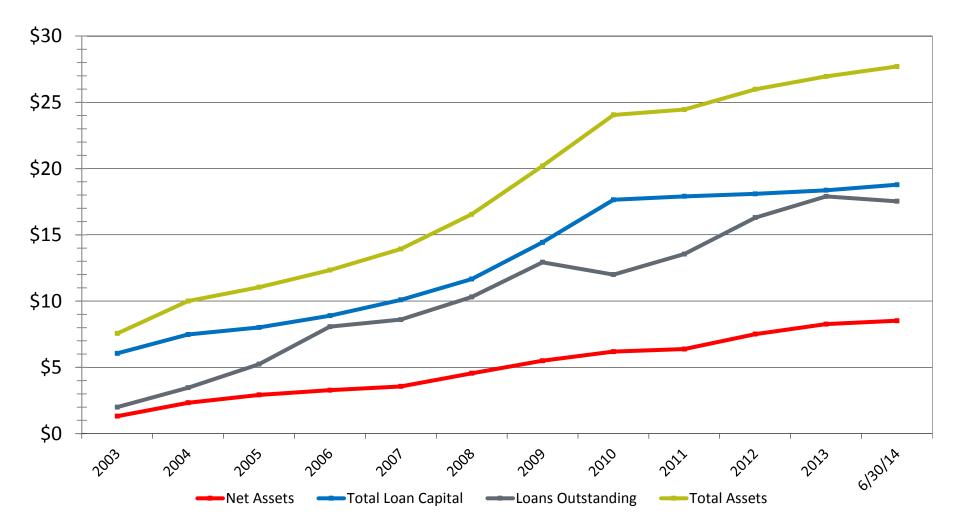


## **Our Performance**

	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	6/30/14
Total Assets	\$6.4 MM	\$7.6 MM	\$10.0 MM	\$11.1 MM	\$12.3 MM	\$13.9 MM	\$16.5 MM	\$20.1 MM	\$24.0 MM	\$24.5 MM	\$26.0 MM	\$27.4 MM	\$27.7 MM
Total Loan Capital	\$5.8 MM	\$6.0 MM	\$7.4 MM	\$8.0 MM	\$8.9 MM	\$10.1 MM	\$11.7 MM	\$14.4 MM	\$17.6 MM	\$17.9 MM	\$18.1 MM	\$18.7 MM	18.8 MM
Net Asset Ratio	17%	17%	23.3%	26%	27%	25%	27%	27%	26%	26%	29%	31%	31%
Self Sufficiency	29%	38%	44%	71%	62%	84%	72%	69%	75%	73%	68%	80%	67%
Audit		No findings or material weakness											

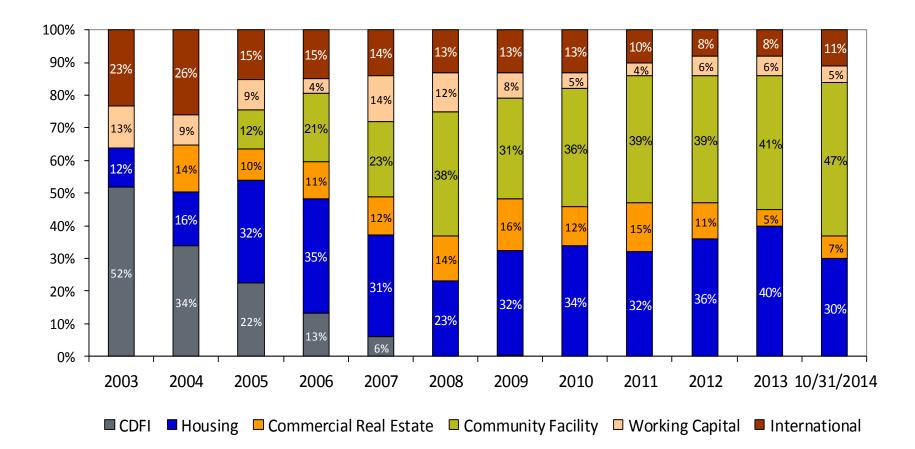
### **Our Balance Sheet**

(in \$ millions)

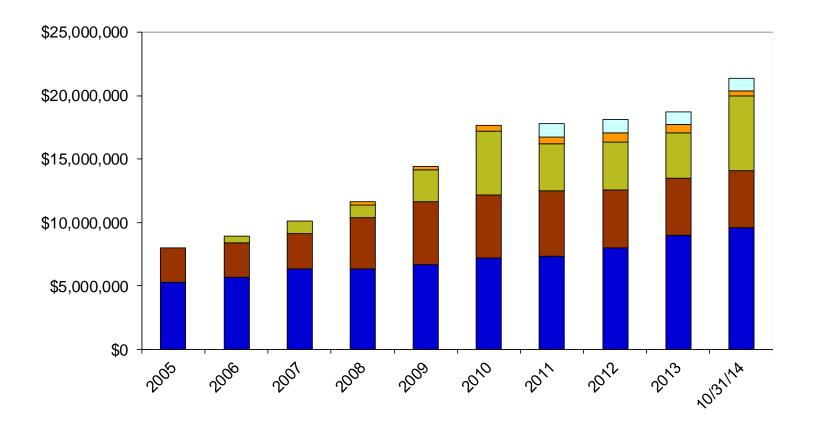


## **Our Loan Portfolio**

### (by \$ amount outstanding)



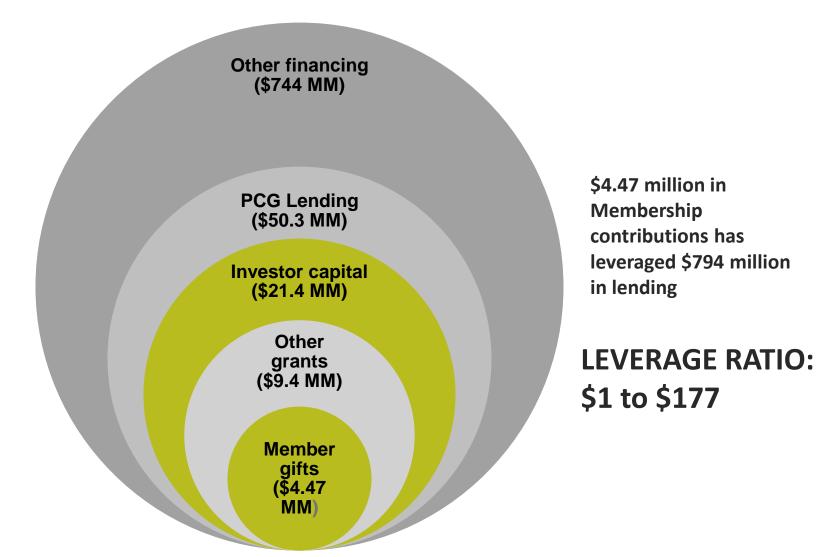
### **Our Investors**



Religious Communities Health Care Systems Banks Other Overnment

## **Our Leverage**

(2002-present)





We are a membership corporation of faith based institutions committed to promoting community investing as an economic justice strategy

> Our newest Permanent Member as of March 2014: Congregation of St. Joseph

> > **Our Current Members:**

**Christian Brothers Investment Services** 

Sisters of St. Francis of Philadelphia

Sisters of St. Joseph of Orange

Sisters of the Precious Blood

**Dominican Collaborative** 

(Adrian Dominican Sisters; Dominican Sisters of Great Bend, Kansas; Racine Dominicans; Sisters of St. Dominic, Amityville, New York; Grand Rapids Dominicans)

### **NEW Members are always welcome!**

# **Thank You for Your Support**



Navajo Partnership for Housing St. Michaels, AZ